

1. WARNA

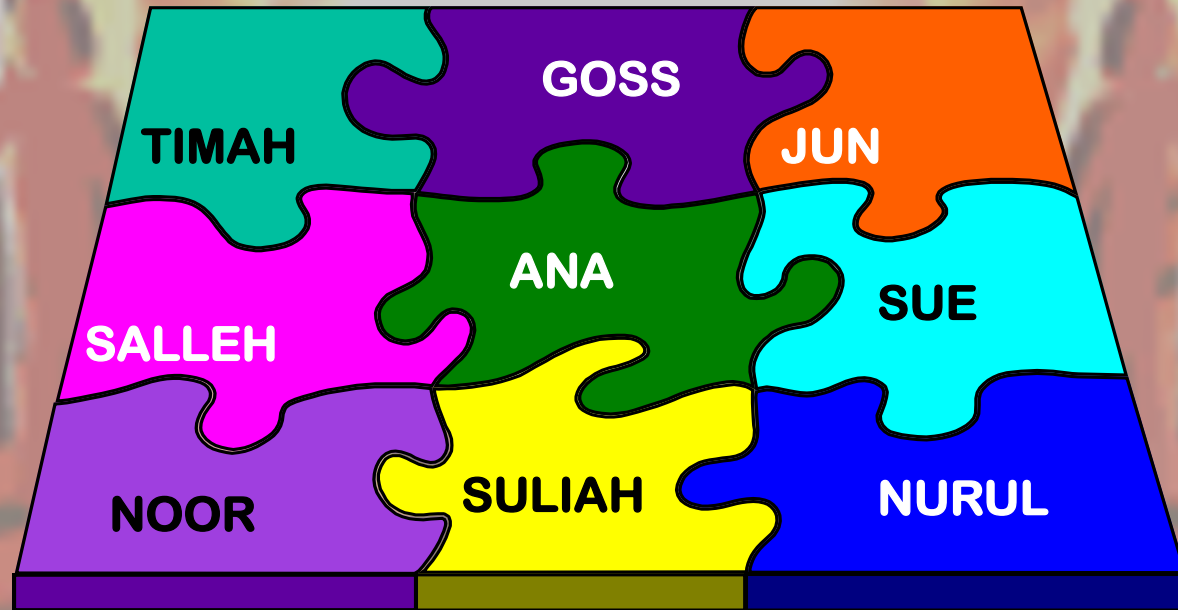
2. HOBI

3. MAKANAN

4. SUKAN

5. MUZIK

The People



PERSONALITY TYPES



Nama Manja : Penguasa
Populasi : 50 %
Bentuk Kesukaan : Triangle
Litire : Choleric

skor



Nama Manja : Pemulihara
Populasi : 25%
Bentuk Kesukaan : Circle
Litire : Phlegmatic

skor



Nama Manja : Pemikir
Populasi : 10 %
Bentuk Kesukaan : Square
Litire : Melancholy

skor



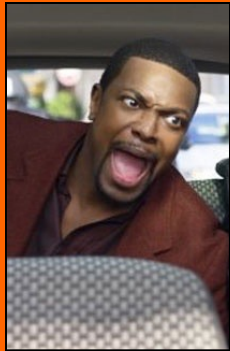
Nama Manja : Penghibur
Populasi : 15 %
Bentuk Kesukaan : Squiggle
Litire : Sanguine

skor



PENGHIBUR

76 - 100



MAGIC WORD

KEBEBASAN (*Freedom*)

KEPRIHATINAN UTAMA (MAIN CONCERN)

SUKA MENGEMBARA dan ADVENTURE
(*Travelling & Adventure Activities*)

KEKUATAN (STRENGTH)

- LAJU, PANTAS
- GOPOH BERSEMANGAT
- BERANI (*Brave*)
- SPONTAN
- SUKA PERTANDINGAN
- SUKA RISIKO
- BERKEMAHIRAN
-

KELEMAHAN (WEAKNESSES)

- BENCI PERATURAN (*HATE RULES*)
- BANYAK CAKAP
- CAKAP TAK FIKIR
- BOROS
- CEPAT BOSAN
- KUAT MAKAN

STRENGTHS

Charming
Energetic
Lover people
Warm and friendly
Funny
Bubbly (CHEERFUL) personality
Inspires others
Good fund raiser
Likes taking action
Optimistic
Good sense of humor
Trusts other people
Can see the big picture
Dreamer

JOKER

76 - 100



WEAKNESSES

Talk too much
Speaks before thinking
Disorganised
Scatterbrained
Forgetful
Forgets names
Poor saver
Spends money
Not good at goal setting
Poor follow through
Gullible

Reaction to stress:
goes shopping, blames other, leaves the scene

LIKES

Fun
Partying
Mixing with like-minded people
Story-telling
Having a good time
Excitement
Action and adventure
Travelling
Recognition
Being noticed
Testimonials

DISLIKES

Boring people
Nagative people
Technical information
Detailed explanations
Systems that have to be followed
Being alone
Not being liked
Not being accepted
People who do not laugh at their jokes

PENGUASA

1-25



Magic Word

PERATURAN (Rules)

Keperihatinan Utama (Main Concern)

**PERATURAN dan
TANGGUNGJAWAB (Responsibility)**

Kekuatan (Strength)

- boleh dipercayai ()
- keibubapaan (The ____ Father & Mother)
- bertanggung jawab
- ikut peraturan (Follow Rules)
- tradisional
- sistematik
- Tidak suka berselindung
- Berusaha sungguh untuk menjayakannya

KELEMAHAN (WEAKNESSES)

- Tak sabar
- Kurang mendengar
- Bossy
- Pentingkan diri
- Tidak begitu bersempati pada orang
- Suka mempertikaikan sesuatu

STRENGTHS

Natural leader
Goal-oriented
Desire to win
Risk taker
Independent
Multi – tasker
Quick to make decisions
Takes action
Competitive
Self starter
Problem solver
Strong body language
Firm handshake

LIKES

Challenges
Working under stress
Power
To win
Being in control
Feeling important
Being recognised
Making money
Change – new ideas

WEAKNESSES

Impatient
Domineering (Bossy)
Argumentative
Poor listener
Breaks the rules
Can't be taught
Know-it-all
Too bossy
Focuses on self
Expects too much of others
Not sympathetic
Takes on too many tasks
Delegates tasks

DISLIKE

Small talk
Waiting in time
Poor service
Incompetent people
Following others
Not touchy/feely
People who are weak
People who cry

POLICE



1 - 25

PEMULIHARA

26 - 50



Magic Word

PERASAAN

Keprihatinan Utama (Main Concern)

ROMANTIS dan SUKA KEHARMONIAN

Kekuatan (Strength)

- **ROMANTIS**
- **SEMUA ORANG SUKA PADANYA**
- **PENDENGAR YANG BAIK**
- **SUKA ELAKAN KONFLIK**
- **AHLI PASUKAN CEMERLANG**
- **UNIK**
- **BERSENI**
- **EMPATI**
- **SETIA**

KELEMAHAN (WEAKNESSES)

- **SENSITIF SANGAT**
- **SUKA MENERIMA ALASAN**
- **TIDAK SUKA PERUBAHAN**
- **FEELING LEBIH**
- **MENGIKUT JE.....**
- **MENJAGA PERASAAN ORANG**

STRENGTHS

Good listener
Loyal
Team player
Dependable
Non-threatening
Pleasing personality
Avoids conflict
Nurturing (Development)
Brings out the best in others
Gives to others
Serves others
Kind to others
Dedicated to family
Keeps calm, cool and collected

DISLIKES

Pushy people
Aggressive people
Loud people
Making decisions
Noisy environments
Killing animals
Destroying forest
War

WEAKNESS

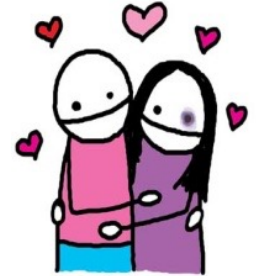
Over sensitive
Watches things happen
Conforms with groups
Not goal-orientated
Does not like to delegate
Gets walked over
Buys into excuses
Resists change
Can hold a grudge
Internalises feelings

Reaction to stress-watches tv, eats, tunes out to other

LIKES

Peace
Love
Harmony of mankind
Sunsets
Soft music
Sending thank you notes

LOVER



26 - 50

PEMIKIR

51 - 75



Magic Word

FIKIRAN

KEPRIHATINAN UTAMA (MAIN CONCERN)

INGIN TAHU YANG MENDALAM

KEKUATAN (STRENGTH)

- Pemikir Hebat Macam.. Albert Einstein
- Semangat **INGIN TAHU** tinggi
- Perlu Bukti
- **PANJANG AKAL** (Intelligent)
- **TENANG** (Calm)
- **SABAR** (Patient)
- **PENGETAHUAN LUAS** (Knowledgeable)
- Pandai Menyelesaikan Masalah
- Punyai standard yg tinggi

KELEMAHAN (WEAKNESSES)

- Analisa Melampau
- Suka Bersendirian
- Lambat buat keputusan
- Serious dalam menjalani kehidupan
- Suka melihat kepada apa yang salah

STRENGTHS

- Good preparation
- Ability to achieve goals or targets
- Very organised
- Dependable
- Problem solver
- Clean and neat
- Diplomatic
- Committed to high standards
- Follow procedures

LIKES

- Details
- Facts
- Written confirmation
- Figuring things out
- Problem solving
- Pulling things apart and finding out how they work**
- Being accurate
- Planning and preparing
- Organisation
- Lining things up on office desk
- Working with like – minded people

WEAKNESSES

- Paralysis by analysis
- Perfectionist
- Cautious
- Sceptical
- Looks for what's wrong
- Looks for why it won't work
- Loner – does not mix well
- Internalises feelings
- Easily depressed
- Take life too seriously
- Defensive when criticised
- Slow to make decisions



DISLIKES

- Surprises
- Making decisions on the run
- Forgetful people
- Disorganised people
- Lateness
- Pushy people
- Being wrong